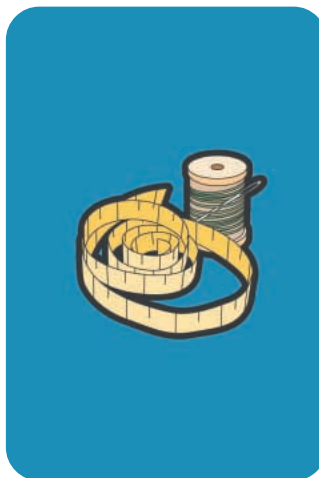




**JetCAPS**  
business  
printing  
solutions



## the JetCAPS program



In today's business environment, staying competitive means streamlining your processes, improving your return-on-investment, and boosting the intrinsic and perceived quality of your organization and products. Printing provides some tremendous, untapped opportunities for just such improvements.

JetCAPS stands for Corporate (Account) Printing Solutions. It means a comprehensive set of carefully selected products and solutions that complement HP's LaserJet printers. Products that can be mixed, matched and customized to provide you with exactly the printing solution you require.

### → document quality

Relevant content, making a positive impression, independent of the source, that is what JetCAPS means by document quality.

- add value to the information in your printouts with the enhanced functionality of JetCAPS solutions
- ensure access to the complete presentation possibilities of HP LaserJet printers across different platforms, applications, and even printer languages
- implement corporate design guidelines clearly and consistently, to always make the right impression
- manage and print content on demand, to optimally address your audience

### → significant savings

Streamlining your processes, eliminating overheads, removing business risk and controlling costs are how JetCAPS saves you money.

- eliminate the need for pre-printed forms – print the form with the content, as you need it
- reduce human intervention in your regular and volume printing processes
- secure the delivery of proprietary and sensitive information
- make the most of your network resources for the electronic delivery of documents
- control costs for the full range of printing, copying and digital sending functionalities of today's HP LaserJet MFPs

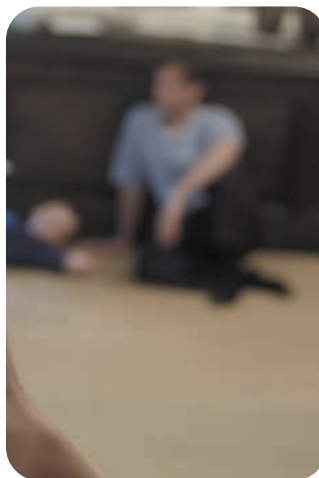
### → technical feasibility

JetCAPS solutions are developed to solve real problems, and have already proven their worth before the JetCAPS program makes their advantages widely available. The extensive expertise and experience of the network of JetCAPS partners around the world means quick and reliable customizations – and even original developments – to ensure you get exactly the solution your situation requires.

### → printer consolidation

Increasing the versatility of your HP LaserJet printers, supporting different printing processes, and expanding the range of printing tasks are among the ways JetCAPS consolidates your printer pool.

- replace old and specialty printers with HP LaserJet printers and the appropriate emulation or enhancement
- increase the capabilities of your HP LaserJet printer to handle different formats and data types
- use the intelligence built into your HP LaserJet printer to gather, format and print independently and automatically



## the JetCAPS solutions portfolio

In your business printing processes, it is the printout that matters, but the quality of the business printing solution that determines the true value of that printout to your organization. The following pages investigate a range of different printing scenarios, and the various ways to achieve the right results for your situation.

For further information on the products or stories mentioned for each application, please refer to the individual datasheets and customer stories, or contact your local JetCAPS partner or HP representative.

## barcode, check and symbol printing solutions



## corporate design and e-forms solutions



Streamlined processes in your organization often rely on the use of the correct barcodes or symbols. If you are managing assets, controlling distribution, or tracking documents, the ease with which you can print barcodes can make a big difference to the effectiveness and efficiency of your work. Having the right symbols on your printer can make many processes simpler. And being able to print checks simply and securely determines how much time you can devote to other tasks.

JetCAPS barcode check and symbol printing solutions integrate into your normal printing, increase the quality and usefulness of your printouts, as well as your return on printer investment.

### Gianfranco Ferré

Italian fashion group Gianfranco Ferré has a range of different lines of clothing and accessories, each with its own identity and branding. With shared services in accounting and order processing, printing the different forms presented logistical problems. Their local JetCAPS partner provided them with a solution that automatically identifies and prints the right form at the right time.

Electronic forms offer you stationery and forms on demand, printed on plain paper, saving you the costs of pre-printing, logistics and handling, of waste and obsolescence, and of the cost of having money tied up in pre-printed stationery.

Electronic forms are also an ideal way of protecting your investment in your Corporate Design. They reinforce the positive perception of your organization by producing customer communication that is consistent and representative.

### Porsche

The German sports-car manufacturer Porsche AG was looking for a solution that could print barcodes and corporate fonts from a customized SAP environment. The local JetCAPS partner provided a solution that gave Porsche the features they needed, using both new and existing HP LaserJet printers.

#### datasheets

- Advanced Function Enabler (AFE)
- Barcode Font-Package
- BarDIMM
- custom media
- MegaForm Cheques
- MicrDIMM
- OCR + Barcode Module



#### datasheets

- Advanced Function Enabler (AFE)
- Enhanced LaserJet Printing (ELP)
- FlashDIMM
- MasterLayout
- MegaForm

#### success stories

- Bosch
- F. Hoffmann-La Roche Ltd
- Metro Distributionslogistik (MDL)
- Porsche
- SmithKline Beecham
- University of Leicester



#### success stories

- Amvest
- Blue Square
- Cosworth Technology
- Gianfranco Ferré
- F. Hoffmann-La Roche Ltd
- Leumi Mortgage Bank
- Pendle Borough Council
- Philips
- Philips Italy
- Porsche



## cost controlled copying and printing solutions

With the enormous volume of printing and copying in today's business environment, it is easy to lose track of who is printing what. JetCAPS cost controlled copying and printing solutions not only mean tracking real printing costs, and printer and copier use, they mean proactive cost management to ensure better use of IT resources, real-time and compiled reports on copying- and printing-activity to support accurate and timely decisions, they help you allocate and recover costs by department, cost center, project, or user, and not least, they reduce operating costs by promoting cost consciousness.



## custom solutions/ tool box



Apart from installing and implementing the range of JetCAPS products, your local JetCAPS partner is available to apply the accumulated expertise of the whole JetCAPS program. This ensures that you get the exact printing solution you need to best streamline your processes and increase the effectiveness of printing in your organization. Whether this is the adaptation of existing products, or an entirely new and unique application, ask your JetCAPS partner – they can help.



### UBS

Swiss bank UBS needed an automatic teller that provided a premium service for their customers. The local JetCAPS partner applied its expertise to develop a custom solution that guaranteed helpful and reliable printing of customer documents.

#### datasheets

- CGM Module
- JetScribe Emulation
- Real Time Clock (RTC)

#### datasheets

- FollowMe
- MegaTrack
- SafeCom
- SecureJet



#### success stories

- Blue Square
- UBS

## document management solutions



In today's global business environment, it is essential that information can be distributed and accessed quickly and conveniently. Document management means being able to share paper-based knowledge throughout your organization at the touch of a button, streamlining the flow of information, and using your network infrastructure efficiently to cut transmission costs compared to traditional mail, fax or courier services.

## host and volume printing solutions



### SEB Trygg Liv

Swedish life insurance company SEB Trygg Liv wanted to extend their positive experiences with HP printers to their mainframe applications – programmed to work with Kyocera printers. The local JetCAPS partner provided them with a solution, running on a print-server, that made it easy to change and use both new and existing HP LaserJet printers for a consistent printer pool with high reliability and easy maintenance.

Using the full functionality of your HP LaserJet printer in a host printing environment is not just a case of attractive, legible printouts, it is also an issue of getting what you paid for when you bought the printer. The ability to print with the quality you want and the quantities you need are the requirements for any host printing solution.



#### **datasheets**

- AutoStore 2002
- PDF Direct
- Print Capture
- Scan2Folder
- SD Express Printing



#### **datasheets**

##### emulations

- Blank Page
- Suppression DIMM
- CGM Module
- IPDS 100
- JetScribe Emulation
- PDF Direct
- ReportDIMM

##### volume printing solutions

- ClusterQue

##### corporate design and e-form solutions for host environments

- Enhanced LaserJet Printing (ELP)
- FlashDIMM
- MasterLayout
- MegaForm

#### **success stories**

- Bipop-Carire
- Leumi Mortgage Bank
- Municipality of The Hague
- Pendle Borough Council
- SEB Trygg Liv

## in-house printing and finishing solutions

Outsourcing your printing requirements is not always the best option in terms of control, turnaround time, cost or quality. Printing your documents in-house means getting documents the way you want – just in time, color or black and white, or even giving your documents the personal touch they deserve. You gain the flexibility to make changes, even at the last minute, and maintain full control over the final product. And you can even save costs for short print runs, and maximize your return on the investment you have made in HP LaserJet printers.



### **datasheets**

- Portfolio
- Print to Mail
- TowerFeed

## Internet-enabled chai solutions



Use the processing power of the embedded virtual machine in HP LaserJet printers to manage information proactively on your printer. Your JetCAPS partner can provide printer-resident applications to enable your printer to receive and print e-mails or e-mail attachments sent directly to the printer, or to gather and present information from the internet or intranet.



### **success stories**

- Dicota
- BASF Coatings
- Generali Personal Insurances

## Dutch Chambers of Commerce

The chambers of commerce of Rotterdam and Venlo were looking for a cost effective system of delivering export-related documents that could guarantee appropriate levels of security, using the accessibility of Internet technology. HP Labs got together with the local JetCAPS partner to develop a solution, which uses secure transfer of XML information to print authenticated documents on HP LaserJet printers at the applicant's site.

### **datasheets**

- Chai solutions, including AutoPrint, Chai Flash, Chai Parser, Chamber of Commerce solution, Instructions-on-video, Traffic news
- Business Card ChaiService
- IPDS 100
- PDF Direct
- PrintCapture
- SD Express Printing

## Generali Personal Insurances

As part of a process improvement, Generali Personal Insurances needed to rationalize the handling of their contract stationery (contract forms, letterheads, continuation pages, and so on). They added JetCAPS TowerFeed to their HP LaserJet printers to increase the range of stationery in the printer, and HP's Multibin Mailboxes for clear separation of printouts from different members of the workgroups.



### **success stories**

- Bipop-Carire
- Dutch Chambers of Commerce
- HP Denmark
- Thyssen Krupp



## mobile printing and service solutions



## paper-handling and media solutions



Whether you use a laptop, cell phone, PDA, or e-mail pager, you rely on devices to bridge physical distances and keep you connected and up-to-date with your information.

JetCAPS mobile printing solutions complement the full range of HP mobile printing solutions to make traditional printing easier and provide new printing processes to match new challenges. They mean being able to print information when you need it, wherever you are. They mean printing urgent e-mails and attachments on business trips. They extend printing to wireless LANs, and provide functionalities to print Internet and intranet content.

### BASF Coatings

Specialist paint producer BASF Coatings AG needed to streamline the separating, merging and distribution of the documents needed for each of the 150 shipments leaving the facility each day. JetCAPS solution provider Rutishauser provided a solution that not only increased the capacity of the HP LaserJet printers, but that also color-coded the parts of the documents and collated them, ready for use, at the location where they were required.

The correct print-media and print-media handling doesn't only simplify your printing processes, it can also contribute to the more efficient operation of your organization. JetCAPS solutions provide innovative ways of producing hardcopy that integrate into your in-house or external processes, and minimize the overhead of handling paper.

### HP Denmark

For HP in Denmark, the organizational flexibility that keeps the organization competitive, efficient and ahead of customers' expectations, presented a challenge in providing employees with up-to-date business cards. The local JetCAPS partner suggested JetCAPS BusinessCard Chai Service, running on a chai-enabled HP Color LaserJet printer, to print business cards, with the most up-to-date information, as they are needed.

#### datasheets

- AirProjector
- Business Card ChaiService
- FollowMe
- PDF Direct
- SafeCom
- SD Express Printing
- SecureJet



#### datasheets

- Advanced Function Enabler (AFE)
- custom media
- Print to Mail
- TowerFeed

#### success stories

- HP Denmark

#### success stories

- BASF Coatings
- Generali Personal Insurances



## SAP/ERP printing solutions

When it comes to logos, fonts, paper handling – and many other printer functions that are relatively normal, and very useful – the limitations of standard SAP printing become obvious. There is a certain amount you can customize in the SAP system, but it is not easy (often requiring both SAPScript and ABAP programming skills), and even then it cannot use the full power of your printer.



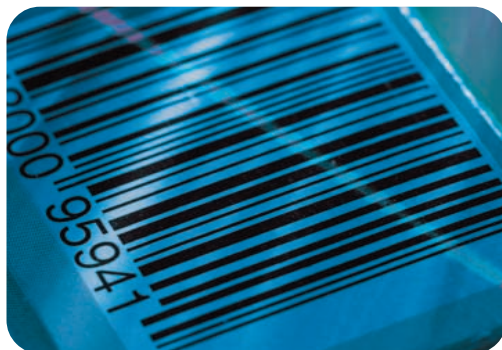
## secure and remote printing solutions



### **datasheets**

- Advanced Function Enabler (AFE)
- BarDIMM
- ClusterQue
- custom media
- Enhanced LaserJet Printing (ELP)
- FlashDIMM
- MasterLayout
- MegaForm
- MicrDIMM
- TowerFeed

Too often, the weakest link in the protection and control of your sensitive data is when it is on its way to the printer, or while it is in the printer's output-tray – particularly if you want to make the most of your network by printing remotely. The JetCAPS program has solutions that match the level of security and convenience you need.



### **success stories**

- Amvest
- Blue Square
- Bosch
- Cosworth Technology
- F. Hoffmann-La Roche Ltd
- University of Leicester
- Pioneer
- Porsche
- SmithKline Beecham

### **WSV**

The German organization for managing ship and water traffic needed a secure way of printing sensitive information, without the cost of individual printers for every employee. The local JetCAPS partner provided them with a solution that uses a proximity card to release the printout only when the employee is at the network printer.

### **datasheets**

data integrity

- SecureDIMM

recipient authentication

- FollowMe
- SafeCom
- SecureJet

print auditing

- AuditDIMM
- Real Time Clock (RTC)

printout protection

- AlarmDIMM
- Print to Mail
- Safe Paper

distribution

- PDF Direct
- SD Express Printing

## Hoffmann-La Roche

Swiss company Hoffmann-La Roche needed a solution to print barcodes from their SAP system. The local JetCAPS partner provided a barcode solution, which quickly proved to have other interesting features, like watermarking, access to fonts and inclusion of logos, when printing from SAP on HP LaserJet printers.



### **success stories**

- Bipop-Carire
- Dutch Chambers of Commerce
- Grand Pacific Resorts (GPR)
- Media Inkasso
- WSV

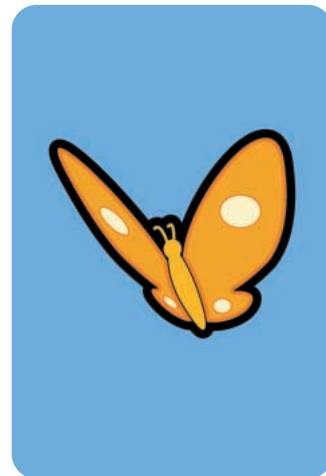




**JetCAPS Barcode Font-Package**  
Print barcodes from Windows and Apple Macintosh applications, without investing in specialty hardware. Can also create checksums and add text to barcodes, or create 2-D barcodes (Windows).

**JetCAPS BarDIMM® 3**  
Print high quality barcodes, in any size or direction, with automatic checksum and text, without specialty barcode printers. Recommended by SAP for barcode printing from R/3!

**JetCAPS Blank Page Suppression DIMM**  
Reduce stationary costs, and eliminate the time required to check for empty pages from mainframe printing jobs.



**JetCAPS BusinessCard ChaiService**  
Print consistent business cards on demand, in color.

**JetCAPS chai applications**  
Use of the processing power of the embedded virtual machine in HP LaserJet printers to manage information pro-actively on your printer.

**JetCAPS ClusterQue**  
A scalable solution to maximize throughput and usage, and provide the capacity and volume of "big iron" printers at a fraction of the price. Backup capabilities ensure printing up-time.

**JetCAPS Computer Graphics Metafile (CGM) Module**  
Direct and fast CGM conversion in the HP LaserJet printer to optimize network load, and support edge-to-edge printing for images split over several pages.

**JetCAPS custom media**  
Simplify your printing and associated processes using the correct, specialized stationery (standard range includes self-mailers, stationery with integrated checks, labels or reference cards).

**JetCAPS Enhanced LaserJet Printing® (ELP)**  
Save on stationery, processing and logistics costs using easily-accessed paper-handling, set and multiple-original printing on your HP LaserJet printer – also provides electronic form capabilities.

**JetCAPS FlashDIMM™**  
Ensure compliance to corporate design, and streamline your printing processes by easing access to corporate fonts, logos, graphics or electronic forms throughout your organization.



**JetCAPS FollowMe**  
Provides flexible, personalized printing on every FollowMe-enabled networked printer by holding back printouts until the authorized recipient is present to collect them.

**JetCAPS Forms and Font Manager™**  
Manage and download the fonts, forms, graphics and logos for use on your printers to get the most out of your Flash memory or your printer's hard disk.

**JetCAPS IPDS 100**  
Ease rationalizing your printer pool by extending the capabilities of HP LaserJet printers to print AFP/IPDS jobs from IBM mainframe and midrange computers.

**JetCAPS JetScribe Emulation**  
All the benefits of a HP LaserJet printer, without having to tamper with your Kyocera applications. Also includes extensive forms functionality to optimize your stationery requirements.

**JetCAPS MasterLayout**  
Ensure compliance to your corporate design for your employees as well as legacy and business applications, regardless of platform (Certified for use with SAP's Raw Data Interface).

**JetCAPS MegaForm®**  
Produce attractive forms from legacy and business applications, regardless of platform, using complex data remapping and calculations to help you produce customized and localized versions of multi-part forms.

**JetCAPS MegaForm Cheques**  
Make sure your individual cheques and cheque letters are of the same legibility, quality and security as your as cheques from your applications, while also eliminating the overhead of managing and controlling cheque books.

**JetCAPS MegaTrack®**  
Control your printing costs and plan printer and consumables purchasing using real-time and statistical information on printer usage.

**JetCAPS MicrDIMM®**  
Print checks and check letters with high quality, speed and security without the costs of the specialized maintenance, pre-printing and paper-handling involved in check printing on specialty hardware.



**JetCAPS OCR & Barcode Module**  
Simplify your document printing by adding OCR, barcode and symbols (featuring the Euro symbol, and many common packaging and electrical symbols) to your HP LaserJet printer.

**JetCAPS OneStep**  
Simplify document capture and automate your document-triggered business processes.

**JetCAPS PDF Direct**  
Reduce transmission costs and increase flexibility by printing PDF, JPEG or TIFF files arriving at your printer directly or by e-mail. Bypasses the printer driver to work independently of platform.

**JetCAPS Portfolio**  
Enter data and digital pictures into an easily searched database, then match product characteristics to customer requirements to produce personalized marketing documents using your own layouts.

**JetCAPS PrintCapture**  
Get your printer to trigger archiving and other processes as it prints, by acting in parallel as an automatic „on-ramp“ for JetCAPS AutoStore 2002.

**JetCAPS Print to Mail**  
Ease regular accountancy or office mailing processes by using customized media and automated processing. Also offers increased security by sealing sensitive information as it is printed.

**JetCAPS Real Time Clock (RTC)**  
Add date and time-stamps to your printouts to help with tracking, authentication and integrity.

**JetCAPS ReportDIMM**  
Replace expensive line printers, and simplify your stationary costs and logistics, with the consistent, reliable, high quality of a HP LaserJet printer, capable of up to 3,300 „lines per minute“.

**JetCAPS SafeCom**  
Turns HP LaserJet printers into information „pulling“ devices, where you retrieve your own print jobs or those sent to you by others using a personal card or PIN code. This safe and convenient pick-up of printouts turns your network into a secure distribution system.

**JetCAPS Safe Paper**  
Adds an easily checked seal to your printouts to guarantee authentic originals. A cost effective solution that uses the existing print environment for production, and a simple optical device for verification.

**JetCAPS Scan2Folder**  
Simplify your document archiving workflow, and maximize the return on your MFP investment, by standardizing on the destination of your scanned documents.

**JetCAPS SD Express® Printing**  
Print with the security of courier delivery, at the speed of a fax, with the quality of a HP LaserJet printer. Particularly suited as secure printing for remote employees or selected business partners.

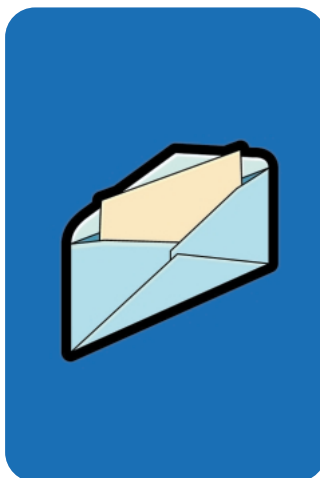
**JetCAPS SecureDIMM® II**  
Encryption protects your data from access or tampering, all the way from your application, through the network and in the print queue, to the page.

**JetCAPS SecureJet® 4**  
All-in-one solution for secure printing, mobile and distributed printing, secure MFP access and copy control, and for job tracking.

**JetCAPS ThinPrint**  
Make the most of ThinPrint printing technology to control the bandwidth used by printing processes and minimize the strain on your network infrastructure.

**JetCAPS TowerFeed™**  
Increase your printing flexibility and reduce the time spent collecting and collating multi-part forms by expanding your printer's capacity with up to 10 input trays.

# overview your local JetCAPS partner



JetCAPS means a network of handpicked partners around the globe, who have HP's full support and are responsible for the delivery and integration of JetCAPS solutions. Your local JetCAPS partner can provide you with the consulting, services and support that you need to identify, implement and maintain the optimal printing solution to satisfy your specific conditions.

With JetCAPS partners in more than 30 countries on all five continents, closely integrated with HP's reseller channel, you can be assured that the JetCAPS solution you specify can be delivered to your locations everywhere.

## In Europe, the Middle East and Africa, your JetCAPS partners are:

### Austria

Lead-Tech Marketing Consulting GmbH  
Plunkergasse 3-5  
1150 Wien  
Phone +43 1 215 50 535  
info@austria.jetcaps.com

### Czech Republic

Pro Futuro Consulting s.r.o.  
Freyova 12  
190 00 Praha 9  
Phone +420 2 830 622 00  
info@czechrepublic.jetcaps.com

### Denmark

EuroForm A/S  
Riskær 15  
2765 Smørum  
Phone +45 4466 8338  
info@denmark.jetcaps.com

### Finland

DocSolutions Oy  
Lepolantie 16 B  
P.O. Box 22  
00661 Helsinki  
Phone +358 9 7771850  
info@finland.jetcaps.com

### France (also serving Belgium, Luxembourg and Morocco)

Bluemega Technology  
Espace Technologique de St-Aubin  
Batiment Gemini  
91190 Saint-Aubin  
Phone +33 1 69 35 46 46  
info@france.jetcaps.com

### Germany

s.a.x. Solutions GmbH  
Killisfeldstr. 64  
76227 Karlsruhe  
Phone +49 (0)721 49002-0  
info@germany.jetcaps.com

stethos Systemhaus GmbH  
Weimarer Str. 48  
71065 Sindelfingen  
Phone +49 (0)7031 860910  
info@germany.jetcaps.com

### Greece

Linomedia S.A.  
3 Evagelistrias str  
176 71 Athens  
Phone +30 210 9577 131  
info@greece.jetcaps.com

### Hungary

CONTROLL Training Kft.  
Csalogány u. 23.  
1027 Budapest  
Phone +36 1 457 6990  
info@hungary.jetcaps.com

### Israel

AutoFont Ltd.  
Siim Park  
P.O. Box 8792  
Natanya 42505  
Phone +972 9 8356005  
info@israel.jetcaps.com

### Italy

Oberon Service s.r.l.  
Via Meda, 28  
20141 Milano  
Phone +39 02 84 800 612  
info@italy.jetcaps.com

### Netherlands

Dascan bv  
Nieuweweg 108c  
1531 AH Wormer  
Phone +31-75-653 38 81  
info@netherlands.jetcaps.com

### Norway

Fingerprint AS  
Gml. Ringeriksv. 6  
1321 Stabekk  
Phone +47 67 10 66 60  
info@norway.jetcaps.com

### Poland

Unicorn Poland Sp.z o.o.  
ul. Villardczykow 8  
02-793 Warszawa  
Phone +48 22 446 11 23  
info@poland.jetcaps.com

### Russia

Nicotech International  
Partizanskaya 27  
Office 20  
Moscow, 121355  
Phone +7 095 416 4333  
info@russia.jetcaps.com

### South Africa

LINDSAY Information Systems (PTY) Ltd  
151 William Road  
Norwood  
Johannesburg  
Phone +27 11 728-1344  
info@southafrica.jetcaps.com

### Spain

TPS Total Printing Solutions S.L.  
Ctra. Coruña km 24,5  
Centro Europa Empresarial  
Edif. Londres, 2ª planta, ofc. 3ª  
28230 Las Rozas  
Madrid  
Phone +34 902157960  
info@spain.jetcaps.com

### Sweden

Swedish Print Solution AB  
Janne Gustavssons väg 3  
(Box 32)  
185 21 Vaxholm  
Phone +46 8 544 304 10  
info@sweden.jetcaps.com

### Switzerland

NOW-Consulting AG  
Bettwilerstrasse 14  
5614 Sarmenstorf  
Phone +41 (0)56 6671567  
info@switzerland.jetcaps.com

### Turkey

Sibnet  
Ataturk cad, 68/8  
Kadikoy 81030, Istanbul  
Phone +90 216 363 70 80  
info@turkey.jetcaps.com

### UK (also serving Ireland)

s.a.x. Ltd. (UK)  
2, Magellan Terrace  
Gatwick Road  
Crawley, West Sussex RH10 2PJ  
Phone +44 (0)1293 867 712  
info@uk.jetcaps.com

### United Arab Emirates (also serving Saudi Arabia and Egypt)

MPT Limited  
Office G10, Building 9,  
PO Box 500181  
Dubai Internet City  
Dubai  
Phone +971 4 391 5272  
info@uae.jetcaps.com



Contact your local JetCAPS partner for more information on the consulting, services and support that they can provide to identify, implement and maintain the optimal printing solution to satisfy your specific conditions.

You can find your local JetCAPS partners at  
[www.jetcaps.com/jetcaps/partner](http://www.jetcaps.com/jetcaps/partner)

For further information on the products please visit our website at  
[www.jetcaps.com/jetcaps/solutions](http://www.jetcaps.com/jetcaps/solutions)

March 13, 2003



[www.jetcaps.com](http://www.jetcaps.com)

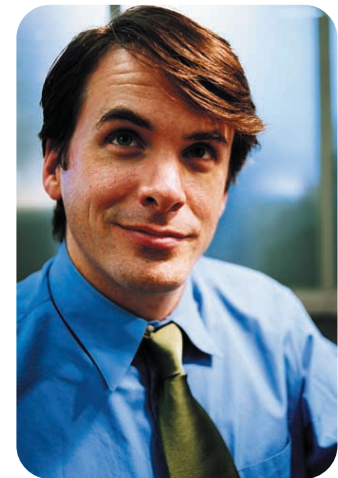
The JetCAPS website is the optimal place to explore business printing solutions from the JetCAPS program, from HP and from other solution providers. A simple hierarchy and comprehensive cross-referencing makes it easy to

- access a wealth of information on JetCAPS solutions and customer stories
- search for solutions based on printing challenge, industry type or department
- compare alternatives, on the click of a link, to find the optimal match for your requirements
- investigate complementary products for further synergies for your specific solution
- correlate solutions to the experiences of real customers in real situations
- keep up to date with developments in the JetCAPS program



In addition to the information in the website itself and the print-ready PDF documents, the JetCAPS webex center contains a variety of pre-recorded product and solution demonstrations for more details on selected solutions.

And last, but not least, the JetCAPS website gives you easy access to contact information and the website of your local JetCAPS partner.







## general office

### challenge

- Documents subject to tight deadlines and high expectations
- Keeping the look and feel of documents within corporate guidelines
- Storing stationary within limited office space
- Changing information makes pre-printed forms out of date
- Several users needing the printer simultaneously can lead to delays



## marketing

### challenge

- Pressure to deliver innovative results against tough deadlines
- Maintaining standards of document presentation
- Personalising direct marketing literature is complicated and time consuming
- Incorporating photographs, graphics and colour
- Do more with the same resources
- You can't bind and finish documents professionally



## research and development

### challenge

- Your current printer can't output to a large enough format
- 2D solid modelling and 3D renderings must be accurately and clearly reproduced
- To create more impact you need to print in colour
- The printer can't handle different types of media



## manufacturing

### challenge

- Tracking and tracing products through the production process is difficult
- Last minute changes create problems
- Outsourcing small quantities of documents to fit individual specifications of particular products is very expensive
- Printing documentation in bulk at local printers is expensive and creates a storage problem



## logistics and distribution

### challenge

- Printing accurate picking and packing lists on demand
- Making last minute changes to shipping lists and transportation documents
- Documents need to be printed on different types of paper, with different colours and customised cover sheets for each recipient
- Outsourcing short runs of manuals or leaflets is costly, time consuming and creates a storage problem
- Streamline processes to ensure timely delivery



## accounting

### challenge

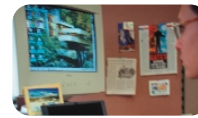
- Printing invoices is mission-critical
- Only few days per month with high print volume
- Need to manage cash flow carefully
- Create and maintain large spreadsheets



## human resources

### challenge

- Producing training material on demand
- Outsourcing publications is tedious and expensive
- Producing pay slips with the right look and feel and customised information
- Should be a role model for professional quality documents



## home office

### challenge

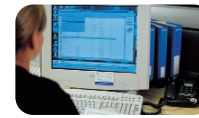
- Limited space for a printer, fax machine, copier and scanner
- Creating copies and printing in colour requires a trip to the local copy shop
- Printing in different locations is difficult if your current printer isn't easily portable



## facilities manager

### challenge

- Finding equipment to meet each department's diverse requirements
- Obtaining reliable service and support, and minimising downtime
- Assigning accurate operational costs across different divisions, departments and individuals
- Identifying a finance package that gives the best value for money, suits your business strategy and has the flexibility to upgrade equipment
- Developing the optimum infrastructure for your business



## IT management

### challenge

- Time and effort consumed in managing a network of printers and copiers
- Help desk calls are very costly
- Difficult to integrate and support equipment spanning different generations and vendors
- Analysing the cost of printing and copying to plan budgets more accurately
- No guarantee the mission critical jobs will arrive on time, at the right location

## HP solutions

### printers

- HP LaserJet 1000w printer
- HP LaserJet 1300 series
- HP LaserJet 2300 series
- HP LaserJet 4200 series
- HP LaserJet 4300 series
- HP LaserJet 4100mp
- HP LaserJet 5100 series
- HP LaserJet 8150 series
- HP LaserJet 9000 series
- HP LaserJet 9000mp
- HP color LaserJet 2500 series
- HP color LaserJet 4600 series
- HP color LaserJet 5500 series
- HP color LaserJet 8550 series
- HP color inkjet printer cp1700/d
- HP business inkjet printer 2230/2280/2600/3000

### input options

- duplex option for two-sided printing
- 2x500 sheet input tray
- 2000 sheet input tray

### output options

- 5-bin mailbox with stapler
- 7 or 8-bin mailbox
- HP hard disk

### digital on-ramp

- HP LaserJet 4100mp
- HP LaserJet 9000mp
- HP digital sender 9100c
- HP scanjet scanner family

### media

- HP printing paper (80g/m<sup>2</sup>)
- HP LaserJet paper (90g/m<sup>2</sup>)
- HP paper for HP inkjet printers

### services

- HP service & support
- HP print advantage – one monthly bill
- HP managed print services (MPS)

## partner solutions

- JetCAPS MasterLayout (module Word + Powerpoint)
- JetCAPS Choi applets
- JetCAPS Business Card applet

### distributed printing

- JetCAPS SafeCom
- JetCAPS FollowMe

## HP solutions

### printers

- HP LaserJet 4200 series
- HP LaserJet 4300 series
- HP color LaserJet 4600 series
- HP color LaserJet 5500 series
- HP color LaserJet 8550 series
- HP deskjet 1120c series
- HP color inkjet printer cp1700/d
- HP business inkjet printer 2230/2280/2600/3000
- HP designjet 10ps/20ps/50ps printer (A3)
- HP color LaserJet 8550 series (A3)
- HP LaserJet 5100 series (A3)
- HP LaserJet 8150 series (A3)
- HP LaserJet 9000 series (A3)
- HP LaserJet 9000mp
- HP deskjet 1220c series (A3)
- HP color inkjet printer cp1700/d (A3)

### paper-handling

- envelope feeder
- 2000 sheet input tray
- 3000 sheet stapler/stacker
- 5-bin mailbox with stapler

### digital cameras

- HP photosmart digital camera family
- HP scanjet scanner family

### media

- HP premium choice paper (A4/A3 – 120g/m<sup>2</sup>)
- HP color LaserJet soft gloss media

## partner solutions

### output & finishing

- JetCAPS Print to Mail device
- Duplo DBM-80H booklet maker (for HP LaserJet 8150 and HP color LaserJet 8550)
- Nagel Foldnak M2 booklet maker (standalone)
- Nagel Citoborma 111 punching machine
- Renz plastic and wire comb binders
- Renz laminating equipment

### mail insertion

- Neopost mail insertion devices

### personalised printing

- JetCAPS Portfolio
- Atlas print shop mail
- JetCAPS custom media

### others

- JetCAPS MasterLayout (module Powerpoint)
- colour management solution
- JetCAPS PDF Direct

## HP solutions

### printers

- HP designjet large format printers
- HP designjet 10ps/20ps/50ps printer (A3)
- HP color LaserJet 8550 series (A3)
- HP LaserJet 5100 series (A3)
- HP LaserJet 8150 series (A3)
- HP LaserJet 9000 series (A3)
- HP LaserJet 9000mp
- HP deskjet 1220c series (A3)
- HP color inkjet printer cp1700/d (A3)

### paper-handling

- envelope feeder
- 2000 sheet input tray
- 3000 sheet stapler/stacker
- 5-bin mailbox with stapler

### digital cameras

- HP photosmart digital camera family
- HP scanjet scanner family

### media

- HP premium choice paper (A4/A3 – 120g/m<sup>2</sup>)
- HP color LaserJet soft gloss media

## partner solutions

### large format scan to copy

- SCP scan to copy software

### RIP solutions

- SCP software

### emulations

- JetCAPS CGM Emulation DIMM

## HP solutions

### printers

- HP color LaserJet 8150 series
- HP LaserJet 9000 series
- HP LaserJet 9000mp

### input options

- 2000 sheet input tray
- 2x500 sheet input tray

### output options

- 3000 sheet stapler/stacker
- 8-bin mailbox

### digital on-ramp

- HP digital sender 9100c
- HP LaserJet 4100mp
- HP LaserJet 9000mp

## HP solutions

### printers

- HP LaserJet 4200 series
- HP LaserJet 4300 series
- HP LaserJet 4100mp
- HP LaserJet 8150 series
- HP LaserJet 9000 series
- HP LaserJet 9000mp

### input options

- 2000 sheet input tray
- 2x500 sheet input tray

### output options

- 3000 sheet stapler/stacker
- 8-bin mailbox

### digital on-ramp

- HP digital sender 9100c
- HP LaserJet 4100mp
- HP LaserJet 9000mp

## partner solutions

### input options

- JetCAPS TowerFeed (for up to 7 additional trays)
- JetCAPS special paper for multi-part forms

### e-forms & barcodes

- JetCAPS BarDIMM
- JetCAPS FlashDIMM
- JetCAPS Forms & Font Manager
- JetCAPS MegaForm
- JetCAPS MasterLayout (module host + SAP, formserver)

### others

- JetCAPS PDF Direct
- JetCAPS Secure Document Express Printing

## HP solutions

### printers

- HP color LaserJet 8550 series (A3)
- HP LaserJet 8150 series (A3)
- HP LaserJet 9000 series (A3)
- HP LaserJet 9000mp
- HP LaserJet 5100 series (A3)
- HP deskjet 1220c series (A3)
- HP color inkjet printer cp1700/d (A3)

### input options

- 2000 sheet input tray
- 2x500 sheet input tray

### output options

- 3000 sheet stapler/stacker
- 8-bin mailbox

### digital on-ramp

- HP digital sender 9100c
- HP LaserJet 4100mp
- HP LaserJet 9000mp

## partner solutions

### e-forms [also with cluster printing capability]

- JetCAPS MasterLayout (module host + SAP, formserver)
- JetCAPS MegaForm
- JetCAPS solutions for SAP R/3

### barcodes & cheque printing

- JetCAPS BarDIMM
- JetCAPS MicrDIMM
- JetCAPS OCR + Barcode DIMM

### security

- JetCAPS SecureJet
- JetCAPS SecureDIMM
- JetCAPS AlarmDIMM
- JetCAPS AuditDIMM
- JetCAPS Secure Document Express Printing
- EIT lockable mailbox
- Authentic content security products

### high-volume printing

- JetCAPS ClusterQueue

### others

- JetCAPS custom media
- JetCAPS AutoPrint

## HP solutions

### printers

- HP LaserJet 4200 series
- HP LaserJet 4300 series
- HP color LaserJet 8550 series (A3)
- HP LaserJet 8150 series (A3)
- HP LaserJet 5100 series (A3)
- HP LaserJet 9000 series (A3)
- HP LaserJet 9000mp

### input options

- 2000 sheet input tray
- 2x500 sheet input tray

### output options

- 3000 sheet stapler/stacker
- 8-bin mailbox

### digital on-ramp

- HP digital sender 9100c
- HP LaserJet 4100mp
- HP LaserJet 9000mp

## partner solutions

### input solutions

- JetCAPS TowerFeed

### output & finishing solutions

- JetCAPS Print to Mail device
- Duplo DBM-80H booklet maker (for HP LaserJet 8150 and HP color LaserJet 8550)
- Nagel Foldnak M2 booklet maker (standalone)
- Nagel Citoborma 111 punching machine
- Renz plastic and wire comb binders
- Renz laminating equipment

### mail insertion

- Neopost mail insertion devices

### e-forms & corporate design

- see accounting solutions

### security

- JetCAPS SecureJet
- JetCAPS SecureDIMM
- JetCAPS AlarmDIMM
- JetCAPS AuditDIMM
- EIT lockable mailbox
- JetCAPS custom media
- Authentic content security products

## HP solutions

### mfps

- HP LaserJet 4100mp
- HP LaserJet 8150mp
- HP color LaserJet 8550mp
- HP LaserJet 9000mp

### services

- HP print advantage
- HP managed print services (MPS)

### all-in-one products

- HP officejet all-in-one product family
- HP LaserJet all-in-one product family

### printers

- HP deskjet printer family
- HP deskjet 450 series
- HP color inkjet printer cp1160
- HP color inkjet printer cp1700/d
- HP LaserJet 1000w printer
- HP LaserJet 1300 series
- HP LaserJet 2300 series

### scanners

- HP scanjet scanner family

## partner solutions

### cost management

- JetCAPS MegaTrack
- JetCAPS SecureJet 4

### document management

- JetCAPS AutoStore 2002 - capture, process, route - for HP digital sender 9100c, HP LaserJet 4100mp, 8150mp and 9000mp

### host printing

- JetCAPS AutoStore 2002 - capture, process, route - for HP digital sender 9100c, HP LaserJet 4100mp, 8150mp and 9000mp

### document management

- JetCAPS AutoStore 2002 - capture, process, route - for HP digital sender 9100c, HP LaserJet 4100mp, 8150mp and 9000mp